

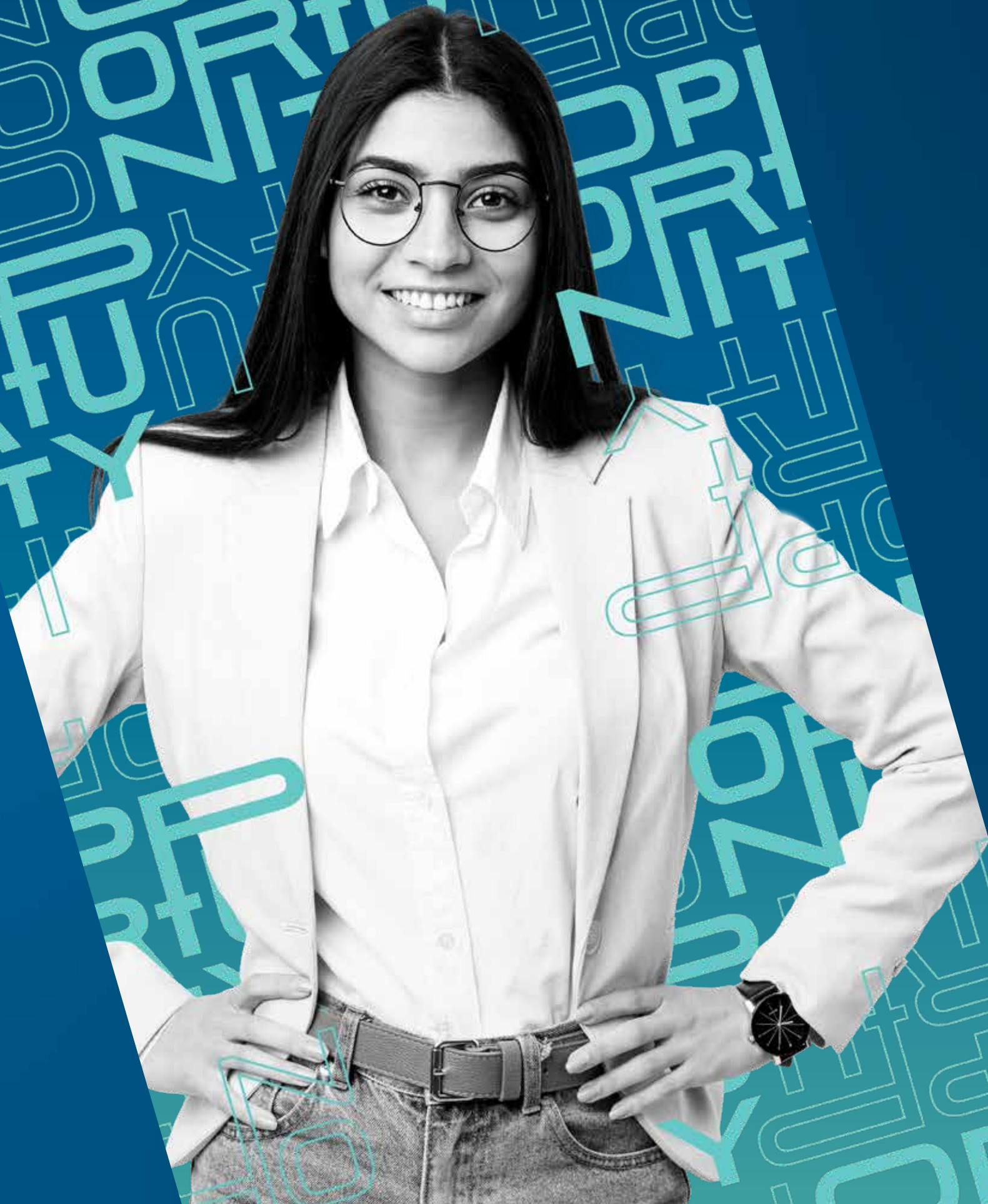


OPPORTUNITY UNLIMITED

PROTECT
GIVE BACK
CHOOSE
LEAD
GROW
SUCCEED



American Income
life insurance company



 protect working families

 give back to communities

 choose your direction

 lead others to success

 grow interpersonally

 succeed exponentially

OPPORTUNITY UNLIMITED

YOU HOLD IN
YOUR HANDS:

The unlimited opportunity to enrich your community, your world, and yourself. It's time to find your destined potential.

OPPORTUNITY TO... **PROTECT**

AMERICAN INCOME
LIFE PROVIDES THE
OPPORTUNITY TO
PROTECT THE WORKING
FAMILIES AROUND YOU.

As you build your career, you'll forge relationships with clients in your community while offering protection from financial hardship.

OPPORTUNITY TO... **GIVE BACK**

THE PEOPLE YOU HELP
ARE NOT JUST CLIENTS,
THEY ARE A PART OF
YOUR COMMUNITY.

We take our responsibility for the community's well-being seriously. We at AIL are proud to support our local communities through financial contributions, donations of goods, and hands-on volunteer projects.

After each sales presentation in the home, AIL representatives ask for a non-perishable food donation for area food banks. These donations benefit those in need within your local community. In addition, most local offices are involved in long-term relationships supporting local charities, with ongoing service activities.

Through our *Make Tomorrow Better* program of charitable giving, we are able to touch communities we visit for meetings and conventions and leave them better than before we came. We partner with local charities and support them financially as well as engaging in hands-on volunteer projects to benefit worthy organizations nationwide.

OPPORTUNITY TO... **GROW**

THE OPPORTUNITY
GOES BEYOND
FORMAL TRAINING.

A career with AIL teaches skills that will enhance every aspect of your life: how to listen to what people are really saying; how to develop soft skills in effective communication, how to relate to all types of people through compassion and empathy, poise and self-confidence; and how to set and implement goals for results. Many say this career has made them better parents, better partners, better friends, better people. They often describe their opportunities at American Income as "life-changing."

OPPORTUNITY TO... **LEAD**

MAKING A LIVING IS GOOD.
LEADING OTHERS TO MAKE
THEIR OWN LIVINGS IS GREAT.

Leadership development is available at your local office and at corporate-run Leadership Academy schools. There you will learn about building, managing, and growing your own business from experienced, successful professionals within the Company. When you take advantage of many training opportunities, when you put your energy into helping others, you'll establish relationships with your AIL teammates which often extend outside the office and last a lifetime. As one of our top producers put it, "When I started, this was a job ... that turned into a career ... that turned into a family."

Whether leading teams at an existing agency or starting your own AIL business, we are here to help move you as far up the leadership ladder as your ambition takes you.



OPPORTUNITY TO... **CHOOSE**

AT AMERICAN
INCOME LIFE, WE
WANT YOU TO
SUCCEED ON YOUR
OWN TERMS.

We'll offer the tools, but your career at AIL will be what you make it. Do you want to provide a comfortable lifestyle for your family or build an agency and a legacy for the next generation?

It's up to you. You have the freedom to choose the direction and depth of your career path, whether as an individual producer or in management. Promotions come from within, and there are abundant opportunities for advancement.

OPPORTUNITY TO... **SUCCEED**

THERE ARE NO
LIMITS TO THE
AMOUNT YOU CAN
EARN OR HOW FAR
YOU CAN ADVANCE.

As an entrepreneur, go as far as your desire, discipline, determination, and commitment will take you. Generous compensation*, bonuses, and travel incentives plus residual income from lifetime vested renewals provide an opportunity to achieve an income you might not have thought possible.

*Compensation is performance based.



FORBES.COM IS SAYING

An article on Forbes.com¹ cited factors that contribute to happiness and satisfaction in the workplace. Workers are happiest when they are in control of their career path and when companies promote from within. Professionalism and friendly, helpful people in a high-energy atmosphere also are highly desirable. Workers are more satisfied when they can see the positive impact they are making in the lives of others. Given these criteria, it's no wonder American Income ranks in the top half of the "50 Happiest Companies in America for 2018."²

OPPORTUNITY UNLIMITED IS WAITING.

You will be challenged. By meeting those challenges, you will grow. As you grow, you will advance in your career. You will offer protection from financial hardship to the people you serve. You will develop a better you. You will secure a better tomorrow. All you need is the willingness to be coachable and the commitment to succeed. **Are you ready?**

JOIN OUR TEAM AT
AILCAREERS.COM



¹Kauffman, Jeff. "The Happiest Companies To Work For In 2018." *Forbes / Leadership*. December 3, 2017. <https://www.forbes.com/sites/jeffkauffman/2017/12/03/the-happiest-companies-to-work-for-in-2018/#6455d44347c2> (20 July 2018).

²"CareerBliss 50 Happiest Companies in America for 2018." December 1, 2017. <https://www.careerbliss.com/facts-and-figures/careerbliss-50-happiest-companies-in-america-for-2018/> (20 July 2018).

OPPORTUNITY UNLIMITED

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About American Income Life Insurance Company:

- In business for more than 60 years
- Serving working families in the United States, Canada and New Zealand
- American Income and its New York subsidiary, National Income Life, have combined assets of more than \$4.4 billion and more than \$63 billion of life insurance in force for working families.
- A+ (Superior) Financial Strength Rating from A.M. Best Company insurance industry analysts (rating as of 7/19).
- Wholly owned subsidiary of Globe Life Inc.

